



•David Morgan, seated, Managing Director of Sure Communications, with Bob Melvin of Solicitations.

Website takes off for stationers

CRANLEIGH-BASED stationer Solicitations contacted Sure Communication via the Surrey Chambers website when putting the development of its e-commerce website, www.penfountain.co.uk, out to tender.

The tender was a four-way competition for the production of a site to promote sales of luxury pens at internet prices. Sure Communication won the business based on its proactive response and budget proposals and within six weeks the website was live, on time, on budget and taking orders.

The timing was critical to ensure that Solicitations did not miss the Christmas sales period and the website's launch was supported by an on-line marketing campaign, also managed by Sure Communication. The site was an instant success with orders coming in virtually from the first day.

David Morgan, MD of Guildford based Sure Communication, explained the background to the project: "Penfountain.co.uk was developed using a combination of existing online systems and open source software. This offered both Sure and Solicitations a reduction in site production time but with lower costs than a fully programmed package.

"While Sure hosts and maintains the site, the customer has full access to manage the site content. Future development and functionality are also built-in using this system."

For more information visit the website, call 01483 299295 or email info@sur.co.uk

www.sur.co.uk/demo

PLAIN SPEAKING LEGAL ADVICE

More Flexible Working Rights

By Frankie Tierney, Chief Executive, Herrington & Carmichael LLP

Most employers are well aware that employees who have been with them for at least 26 weeks and who wish to change their working hours or introduce other flexible arrangements in order to care for a child who is not yet six (or if disabled, 18) can request such changes.

This was under the Maternity and Parental Leave (Amendment) Regulations 2001. It has always been an entitlement to make a request, not an obligation on the employer to grant it.

From 6 April 2007, the Flexible Working (Eligibility, Complaints, and Remedies) Regulations 2002 will extend those rights for employees who have to care for adults.

At the moment the definition of carer has not been established and until the Government decides exactly what definition it will adopt, employers won't know for sure how many employees are likely to acquire the new right.

To view the full article click the link below. If you would like to contact the author of this article please email plainspeaking@herrington-carmichael.com.

www.surrey-chambers.co.uk/plain_speaking_legal_advice.php

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